



*silver***chef**[™]
hospitality equipment funding
Rent. Try. Buy.[®]

Keeping Your Options Open!



Looking at a modular kiosk?
Want a simple way to fund it?



'Keep your options open'

With the Silver Chef
Rent-Try-Buy® Solution





Rent-Try-Buy®

What is it and how does it work?



Rent-Try-Buy® Solution

- A 12 month agreement rental agreement
- It keeps your options open...
 1. Purchase the equipment at anytime in the first 12 months a receive a 75% rental rebate
 2. Return the equipment at the end of the 12 month agreement if no longer required
 3. Continue to rent - and the purchase price keeps getting lower; or
 4. Upgrade at anytime should you decide your business has outgrown the equipment



Rent-Try-Buy® Solution

Other benefits include...

- **Low weekly rental repayments**
 - Don't tie up your valuable working capital.
- **No directors guarantees**
 - Why put your house on the line?
- **Off balance sheet item**
 - Fully tax deductible rental payments, doesn't effect ability to borrow.



Sounds great - what's the cost??

Example: A Modular Kiosk

| | |
|---------------------------|----------|
| Cash Price | \$75,000 |
| Weekly Rent | \$865 |
| Yr 1 Purchase Price | \$48,750 |
| *Total Nett Rent-Try-Buy® | \$80,250 |
| Rental Cost of Ownership | \$5,250 |

*RTB: Nett rent after tax savings plus buy-out price added.



Nett Rental Cost of Ownership is only 7%





Rent-Try-Buy®

What's in it for you?



Why Rent-Try-Buy® ?

- Flexibility – it keeps your options open
- Utilise your valuable working capital more effectively (advertising, marketing)
- You are not locked into a long term lease or contract
- Your house and other assets are not on the line
- It doesn't effect your equity in your business or your ability to borrow





Who is Silver Chef?



Who is Silver Chef?

- **A Finance Company whose goal has always been to provide restaurateurs and caterers an easier, more flexible way to finance their equipment.**
- Started in 1986 – Listed on the ASX in May 2005.
- Our team has a wealth of experience in the food services industry and understands the challenges faced in today's environment.





Rent-Try-Buy®

What are the next steps?



Simple and Easy Application

- Simply fax completed application form and equipment schedule to 07 3335 3399 and Silver Chef will send you the Rental Agreement documentation.
- Sign rental agreement and forward the 3 month refundable security bond & 1 week rent in advance payment to Silver Chef.
- Your equipment is delivered and your weekly Direct Debits begin.

It's as easy as that!



Conclusion

- The Rent-Try-Buy® Solution gives you flexibility – Keep Your Business Options Open!
- Save your valuable working capital
- Don't put your house on the line
- 'Take the Fear out of Finance' – easy finance with no hidden agendas.





Contact us

CARTS AUSTRALIA

Phone: 02 9888 5200 Fax: 02 9888 5400

www.cartsaustralia.com.au

